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Additional City of Cleveland programs that can help your business include:

> Working Capital Loan Program

Neighborhood Retail Assistance Program

Municipal Small Business Initiative

Job Creation Incentive Program

Vacant Property Initiative Program

Minority Construction Loan Program





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EQUIPMENT LOAN PROGRAM



Providing low interest loans for the purchase of equipment for local companies



Program Overview

The Equipment Loan Program is designed to help for-profit companies that are expanding and need to acquire machinery and equipment for their expanding business and who will create new jobs in the City of Cleveland.

Program Eligibility

- Applicant must show that traditional bank financing is not available; or not available in the amounts needed; or at terms the company cannot afford to do the project.
- Applicant must demonstrate adequate collateral, credit, and capacity to repay the loan.
- No loans will be provided to companies relocating into Cleveland from outside a 25 mile radius of the City limits, per Federal regulations.

Program Eligibility

Applicant is required to create or retain one (1) full time permanent job for every \$35,000 loaned within 3 years of closing the loan. New jobs are not required.

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Loan Structure

- This program offers loans which are fixed rate (below 3%) and below market.
- Loan terms are for up to 90 months with the first six months interest only payments followed by up to 84 months of principal and interest payments.
- Maximum loan amount of \$500,000.
- Maximum City assistance is 33.3% of total project cost.
- Applicant must provide a minimum of 10% equity. The business owner or majority stockholder is required to provide a personal guarantee for the loan amount.
- The City will take a lien position on equipment and/or building behind existing debt as long as the total loan to value ratio does not exceed 90%. If a recent appraisal is available it may be submitted. If no appraisal is available, the City will work to determine asset value.



Program Requirements

- \$150 non-refundable fee is due with application. A loan origination fee of .5% is due after approval and loan closing fee of 1.5% of City loan amount must be paid at closing.
- Applicant must show invoices and cancelled checks for payment of equipment purchases.
- When the total value of City assistance exceeds \$75,000 to businesses with 20 or more employees, the wage only compensation of all employees must be a Living Wage, currently a minimum of \$10.00 per hour per employee.
- Applicant must execute a City Workforce Development Agreement: The Workforce Development Agreement works to match unemployed skilled workers with available positions.
- Applicant must be current on all income and property taxes at the time of application and be up to date with Workers Compensation.
- If installation costs exceed \$2,000, Federal Davis Bacon prevailing wages are required and if in excess of \$50,000, the project must comply with MBE/FBE/CSB regulations.

Ineligible Activities

- Refinancing debt
- Speculative projects
- Retail, except grocery

